

## WHILE GETTING YOUR LIFE BACK

There comes a time for every business owner when you reach the limits of what you can do by yourself, no matter how smart and hardworking you are. As a leading Southern California based business consulting and coaching firm we're known for helping small business owners achieve more of their potential...making your strengths and that of employees more productive and profitable while doing it with less stress!

### YOU WANT

**HAPPY CUSTOMERS** who come back and refer business

**LESS STRUGGLE** so you're not having to work so hard for every dollar

**MORE TIME** to enjoy family and personal interests

**PRODUCTIVE EMPLOYEES** and profitable operations

**PEACE OF MIND** with greater clarity and control over your business

### BUT...MAYBE

You wear **TOO MANY HATS** and are stretched too thin oftentimes with no backup

You struggle to manage **DIFFICULT EMPLOYEES**

Your **ACCOUNTING** systems are not providing the timely and accurate info

Your **MARKETING** efforts are falling behind

Your **CASH FLOW** keeps you up at night

### SO IT'S TIME TO

**UNDERSTAND** what's really holding you back, getting a fresh perspective

**GET CONTROL** over your finances and cash flow

**UNLOCK STRENGTHS** and hidden productivity in your employees

**FIND THE RIGHT PEOPLE** who are qualified for the right jobs

**DEVELOP A ROAD MAP** for long-term success

**Talentscope can help. Here's what it looks like when we work together:**

5 STEP PROCESS	WHAT IS IT?	WHY DO IT?	HOW LONG?	HOW MUCH?
<b>1 INITIAL DISCOVERY MEETING CALL</b>	An introductory phone call apx 10-15 minutes	To understand your needs and assess whether we would be potentially be a good fit	10-15 min	No Cost
<b>2 DISCOVERY MEETING:</b>	Continuation of the Discovery Meeting via phone or zoom call	To better understand your needs and for you to better understand our process in working with clients to help them achieve their most important goals	30 min -1 hour	No Cost
<b>3 SCOPE OF WORK PROPOSAL MEETING</b>	A discussion of a customized plan specific to your needs, goals and objectives	To review the recommendations, scope of engagement and pricing- CSA Client Service Agreement.	1- 2 hours	No Cost
<b>4 "OPI" ENGAGEMENT KICK OFF MTG</b>	Onboarding and Road Map for ongoing performance and talent Improvement	To implement the recommendations and work together to cost-effectively solve the problems standing in the way of achieving your vision of success	1 -2 hrs	Monthly Recurring Billing TBD
<b>5 EVALUATION &amp; RENEWAL</b>	Progress review and evaluation of current and past efforts, e.g. what's working and not working	To assess the overall success of the engagement and identify any new areas of need or opportunity	QTRLY	Included in Monthly Billing